

SIMPLIFY™

A Better Probe Repair Program



PROBE REPAIR



MXR—The Imaging Solution Company, provides quality ultrasound probe repair through SIMPLIFY—A Better Probe Repair Program. Powered by Conquest Imaging, an MXR Imaging Company, our probes and the repairs conducted through our SIMPLIFY program are backed by two decades of ultrasound experience and expertise. Our transducer inventory and repair labs are housed in our 27,000 square foot facility in Fishers, Indiana, where our engineers administer rigid quality standards and testing.

Probe Philosophy

A Word on Integrity

Our probe repair philosophy is “if we wouldn’t use it on our own family, it’s just not good enough.” When you trust us with your ultrasound probe repair, know that patient safety and product reliability are our top priorities.

With quality categories that include ‘critical risk’ during assessment, your patient safety is top of mind.

From our fully operational probe lab in Indiana, we respond to you with the best possible solution every time—if we can fix your probe, we will. Actually, 85% of probes we evaluate are quoted as ‘repairable’—there’s no need to purchase a costly replacement.

Capabilities

Multi-manufacturer, multi-application

SIMPLIFY—A Better Probe Repair Program repairs probes across multiple models, manufacturers and applications.

- TEE, 3D/4D, Matrix, Specialty and Standard Probes
- GE, Philips, Acuson/Siemens, Toshiba, SonoSite, etc.
- 85% of probes are quoted as ‘repairable’
- 70% of our quotes offer lower level repairs
- 90-day warranty
- Free Probe Evaluations with repair (for most models)

Online Quotes: www.proberepairs.com

Probe Repair Choices

SIMPLIFY fits your facility's needs

Flat Rate Pricing Program: Choose from Minor, Major, or Advanced repair. Then pre-pay your repair or provide a PO. We'll contact you with your RMA# and instructions to send us your damaged probe. Evaluation and repair will begin immediately. Prices available at proberepairs.com.

Straight Repair Pricing Program: Contact us for your RMA# and instructions to send us your damaged probe. We assess and quote the repair and return to you your repaired probe promptly.

Exchange Program: Contact us and a representative will provide you with a quote, an RMA# and instructions to send us your damaged probe. Upon approval of our competitive quote, we'll overnight your replacement probe.

Outright: Contact us and a representative will provide you with a quote for a new or refurbished probe at a competitive price.

Need a Loaner? We'll overnight you a loaner probe. Use the Flat Rate or Straight Repair pricing Program. Once repaired, we send your probe back and you return the loaner within five days of receipt of the repaired probe.

See our website for SIMPLIFY's terms and conditions.



**For new medical facility probe repair customers only. Is not valid with TEE probe repairs.*

Probe Management

SIMPLIFY's Mobile Probe Testing

True probe management includes complete assessment, protection, and adhering to a level of quality across the entire inventory to assure the optimal life of each probe. With our unique Preferred Customer Program, we partner with your facility for three years, catalog, assess and report on your entire inventory at your site.

The Preferred Customer Program includes free staff training on probe care and handling, transport, and sterilization to minimize incident and damage.

Hundreds of probe models available



We assess your inventory and meet with your team twice annually to assure progress in levels of inventory quality and management. Our Preferred Customers experience tremendous savings over time.

Contact your Account Executive for more information.

Satisfied Customers

Find out what customers say about SIMPLIFY

"Conquest Imaging has been instrumental in assisting our Biomedical Engineering Department in reducing the cost of ultrasound transducer repairs, probe replacements, and ultrasound replacement parts. Conquest provides excellent customer service through the personalized service of picking up and returning the ultrasound transducers, which not only reduces shipping costs, but also speeds up the process; at the same time also providing no charge loaners....It is companies such as Conquest that help Biomedical Departments maintain a high level of service and quality while positively impacting the bottom line for each of their respective organizations."

Lori Catron, Biomedical Engineer Manager

"I have worked with Conquest imaging for a couple of years now. Angie Jenkins has been exceptional to work with as my go to person whenever I have needed repairs and/or accessories. I have found the response time to be much faster than other companies I have worked with. I believe Conquest actually understands the effect that down time with equipment has on individual companies. It is nice to work with a company that strives for customer satisfaction and expects the best from their own people."

M. Russell, Supervisor/Echo/Vascular Department
TriCity Cardiology