

# SIMPLIFY™

## A Better Probe Repair Program

With our probe repair lab in Fishers, Indiana, we have the technology, equipment, expertise, and quality management systems in place to respond with True Repair/Swap Options.

50% Off  
First Probe  
Repair\*

### True Repair/Swap Option Assurance

Unlike other probe repair vendors, we offer you either a True Repair (repairable rate of 80%) or a Swap (exchange) of your probe based on availability. With Conquest Imaging, you have your choice:

- ◇ TRUE Repair – repair at a lower rate than other probe vendors using a lower-level repair. 70% of our quotes are for lower-level repairs in our Straight Repair Program
- ◇ SWAP Option - exchange your probe at our competitively priced rate using our Exchange Program

### Value and Capabilities:

- 80% of probes are quoted as 'repairable'
- 70% of our quotes offer lower level repairs
- 98.8% repair success rate
- Free Evaluations\*\*—let us show you your options
- Multiple manufacturers: GE, Philips, Acuson/Siemens, SonoSite, etc.
- Standard Probes, 3D/4D, Matrix and TEE Probes
- Minor Repairs and Major Repairs

### Program Options:

- **Exchange Program:** send us your damaged probe, we'll overnight you a replacement probe at a competitive exchange price, which can often be less than the repair price.
- **Loaner Repair Program:** send us your probe, we'll overnight you a loaner probe. We assess the probe and quote the repair within 48 hours. Once repaired, we send your probe back and you return the loaner within five days of receipt of the repaired probe.
- **Straight Repair Program:** send us your probe, we assess and quote the repair within 48 hours. Once repaired, we send your probe back to you.

*\*For new probe repair end user customers only. Is not valid with TEE probe repairs.*

*\*\*TEE probe evaluations excluded.*



# SIMPLIFY™ Probe Program Repair Levels

*Hundreds of probe models available*

## Standard Probe Repair Levels

*90-Day Warranty on repaired portion of standard probe. 90-Day Warranty on exchanges and outright purchased probes.*

Tier 1- Lens, strain relief, cuts on cable, housing refurb, bent pins, etc.

Tier 2- Multiple Tier 1 repairs

Tier 3- Electrical repair, retermination of wires, array replacement and lower repairs

## 3D/4D Probe Repair Levels

*90-Day Warranty on repaired portion of specialty probes. 90-Day Warranty on exchanges and outright purchased probes.*

Tier 1- Lens, dome refurb, cable refurb, handle refurb, connector refurb

Tier 2- Oil fill, non-mechanical max non-functional

Tier 3- Motor repair, non-mechanical max repair - array and electrical repair

Tier 4- Dome replacement and oil fill – mechanical probe

Tier 5- Max repair - mechanical probe

## TEE Probe Repair Levels

*90-Day Warranty on repaired portion of TEE probe. 90-Day Warranty on exchanges and outright purchased probes.*

Tier 1- Bending rubber, insertion tube refurb, cable, polish tip, connector, etc.

Tier 2- Basic connector refurb, replace control housing and Tier 1 repairs

Tier 3- Insertion tube replacement, cable harness replacement, damage resulting from Fluid intrusion, CW noise, falling leakage, advanced connector refurb

Tier 4- Restoring a non-imaging X7-2T

**Call Today for a Quote 866-900-9404**

**[www.proberepairs.com](http://www.proberepairs.com)**

Our Inside Sales team is available from 6:00 am PT to 4:30 pm PT

*Find out what our customers are saying about us...*

*“Conquest Imaging has been instrumental in assisting our Biomedical Engineering Department in reducing the cost of ultrasound transducer repairs, probe replacements, and ultrasound replacement parts. Conquest provides excellent customer service through the personalized service of picking up and returning the ultrasound transducers, which not only reduces shipping costs, but also speeds up the process; at the same time also providing no charge loaners....It is companies such as Conquest that help Biomedical Departments maintain a high level of service and quality while positively impacting the bottom line for each of their respective organizations.”*

**Lori Catron, Biomedical Engineer Manager**

*“Partnering with Conquest Imaging to bring ultrasound service in-house was one of the best decisions I made. Conquest Imaging provided the training and plan and now provides the parts, probes and support. It is a win, win for UCSD.”*

**Richard Rambo, Biomedical Department**

*“I have worked with Conquest imaging for a couple of years now. Angie Jenkins has been exceptional to work with as my go to person whenever I have needed repairs and/or accessories. I have found the response time to be much faster than other companies I have worked with. I believe Conquest actually understands the effect that down time with equipment has on individual companies. It is nice to work with a company that strives for customer satisfaction and expects the best from their own people.”*

**M. Russell, Supervisor/Echo/Vascular Department**  
*TriCity Cardiology*

